INSURANCE AGENCIES

RANKED BY NUMBER OF AGENTS IN WESTERN MASS.

	COMPANY	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICIAL
1	**BERKSHIRE INSURANCE GROUP** 66 West St., Pittsfield, MA 01201 (866) 636-0244; www.berkshireinsurancegroup.com	**70** 80	9	Comm., Personal, Life, Emp. Benefits	James Herrick Steven Cronin
2	**HUB INTERNATIONAL NEW ENGLAND LLC** 96 Shaker Road, East Longmeadow, MA 01028 (413) 733-3131; www.hubinternational.com	**50** 60	4	Comm. Lines, Emp. Benefits,Personal lines, Risk Services	Timm Marini
3	**THE DOWD INSURANCE AGENCIES** 14 Bobala Road, Holyoke, MA 01040 (413) 538-7444; www.dowd.com	**37** 42	5	Comm., Personal, Life, Emp. Benefits, Surety	John Dowd Jr.
4	**AXIA INSURANCE SERVICES INC.** 933 East Columbus Ave., Springfield, MA 01103 (413) 788-9000; www.axiagroup.net	**32** 32	5	Comm., Personal, Life, Pet	Michael Long
5	**GAUDREAU GROUP INC. INSURANCE & FINANCIAL SERVICES AGENCY** 2377 Boston Road, Wilbraham, MA 01095 (413) 543-3534; www.gaudreaugroup.com	**30** 34	2	Risk Management, Business, Emp. Benefits, Personal, Financial Services	Jules Gaudreau Jr.
5	**INSURANCE CENTER OF NEW ENGLAND** 1070 Suffield St., Agawam, MA 01001 (413) 781-2410; www.icne.com	**30** 65	5	Comm., Personal, Emp. Benefits	William Trudeau
7	**USI INSURANCE SERVICES LLC** 123 Interstate Dr., West Springfield, MA 01089 (855) 874-0123; www.usi.com	**29** 52	1	Comm., Emp. Benefits, Life, Health, Personal, Workers' Comp	Joseph Fico
8	**LIBERTY MUTUAL INSURANCE** 175 Dwight Road, Longmeadow, MA 01106 (413) 567-2000; www.libertymutual.com	**21** 37	3	Auto, Home, Life	Greg Rankowitz
9	**PHILLIPS INSURANCE AGENCY** 97 Center St., Chicopee, MA 01013 (413) 594-5984; www.phillipsinsurance.com	**20** 21	1	Comm., Personal, Life, Bonds, Health	Joseph Phillips
10	**WEBBER & GRINNELL INSURANCE AGENCY** 8 North King St., Northampton, MA 01060 (413) 586-0111; www.webberandgrinnell.com	**19** 28	1	Comm., Personal, Life	William Grinnell
11	**MCCLURE INSURANCE AGENCY** 103 Van Deene Ave., West Springfield, MA 01089 (413) 781-8711; www.mcclureins.com	**17** 21	3	Comm., Personal, Life	William McClure Sr.
12	**AMICA MUTUAL INSURANCE CO.** 330 Whitney Ave., Suite 710, Holyoke, MA 01040 (888) 532-6422; www.amica.com	**16** 25	1	Auto, Home, Life	Daniel Heinold LuAnn Trigo
13	**BORAWSKI INSURANCE** 88 King St., Northampton, MA 01060 (413) 586-5011; www.borawskiinsurance.com	**14** 17	1	Comm., Personal, Emp. Benefits, Life	Robert Borawski
13	**FIRST AMERICAN INSURANCE AGENCY INC.** 510 Front St., Chicopee, MA 01013 (413) 592-8118; www.faiagency.com	**14** 20	1	Comm., Personal, Life, Emp. Benefits, Workers' Comp	Corey Murphy
13	**FOLEY INSURANCE GROUP** 37 Elm St., West Springfield, MA 01089 (413) 214-7474; www.foleyinsurancegroup.com	**14** 17	1	Comm., Personal, Life, Emp. Benefits, Financial Planning	Brian Foley
13	**MOULTON INSURANCE AGENCY INC.** 143 West St., Ware, MA 01082 (800) 521-5787; www.moultoninsurance.com	**14** 16	3	Comm., Personal, Auto, Home, Life	Cynthia Moulton St. George
17	**BELL & HUDSON INSURANCE AGENCY INC.** 19 North Main St., Belchertown, MA 01007; (413) 323-9611 15 Central St, West Brookfield, MA 01585; (508) 867-4646 www.bellandhudson.com	**12** 17	2	Comm., Personal, Life, Group Health	James Phaneuf Matthew Phaneuf
17	**ENCHARTER INSURANCE LLC** 25 University Dr., Amherst, MA 01002 (800) 675-6695; www.encharter.com	**12** 20	3	Comm., Personal, Life	Tracey Benison
19	**AAA PIONEER VALLEY AUTO CLUB INSURANCE AGENCY** 150 Capital Dr., West Springfield, MA 01089 (800) 622-9211; www.pioneervalley.aaa.com	**11** 15	5	Comm., Personal, Life	Steve Brochu
19	**CHASE, CLARKE, STEWART & FONTANA** 101 State St., Springfield, MA 01103 (413) 788-4531; www.chaseins.com	**11** 22	1	Comm., Personal, Life, Financial Services, Retirement Planning, Emp. Benefits	Robert Stewart Jr.
19	**GOSS & MCLAIN INSURANCE AGENCY** 1767 Northampton St., Holyoke, MA 01040 (413) 534-7355; www.gossmclain.com	**11** 13	1	Comm., Personal, Life	Deborah Buckley
22	**BRESNAHAN INSURANCE AGENCY INC.** 100 Whiting Farms Road, Holyoke, MA 01040; (413) 536-0536 231 Triangle St., Amherst, MA 01002; (413) 549-1100 www.bresnahaninsurance.com	**10** 15	2	Comm., Personal, Life, Financial Services	Terence Bresnahan Eileen Bresnahan
22	**NATHAN AGENCIES** 20 Gatehouse Road, Amherst, MA 01002 (413) 253-5555; www.nathanagencies.com	**10** 14	1	Comm., Personal, Life, Emp. Benefits, Long-term Care	Anna Holhut
22	**NEW ENGLAND FINANCIAL GROUP, AN OFFICE OF METLIFE** 200 North Main St., Suite 17, East Longmeadow, MA 01028; (413) 789-8400 63 Main St., Florence, MA 01062; (413) 584-1970 100 Wendell Ave., Suite 301, Pittsfield, MA 01201; (413) 443-4921 www.nefgllc.com	**10** 4	3	Life, Disability, Annuities, LTC, Group, Health, Property and Casualty; Emp. Benefits	James Marlor
25	**BATES FULLAM INSURANCE AGENCY INC.** 975 Elm St., West Springfield, MA 01089 (413) 737-3539; www.batesfulluminsurance.com	**8** 16	3	Comm., Personal, Life	Ernest Bates Jr.
25	**MARTIN J. CLAYTON INSURANCE AGENCY INC.** 1649 Northampton St., Holyoke, MA 01040 (413) 536-0804; www.mjclayton.com	**8** 12	1	Comm., Personal, Health, Life, Financial Planning	Dan Sullivan
25	**CRIMMINS GRAVELINE INSURANCE AGENCY INC.** 1382 Main St., Palmer, MA 01069 (413) 283-8378; www.cgins.com	**8** 12	1	Comm., Personal, Life, Health	Marc Graveline
25	**KING & CUSHMAN** 176 King St., Northampton, MA 01060 (413) 584-5610; www.kingcushman.com	**8** 9	1	Comm., Personal, Emp. Benefits	Scott King
25	**LEBEL, LAVIGNE & DEADY INSURANCE AGENCY INC.** 637 Grattan St., Chicopee, MA 01020 (413) 532-3291; www.lldins.com	**8** 11	1	Auto, Home, Business	Kevin Deady Mark Osgood John OKeefe
25	**ROSS INSURANCE AGENCY INC.** 150 Lower Westfield Road, Suite 2, Holyoke, MA 01040 (413) 536-8380; www.rossinsurance.com	**8** 11	1	Comm., Personal, Life, Emp. Benefits	Maureen Ross O'Connell Kevin Ross
31	**AMHERST INSURANCE/PADDOCK INSURANCE** 20 Gatehouse Road, Amherst MA 01002 (413) 253-5555; www.nathanagencies.com	**7** 10	1	Personal, Commercial, Day Care	Anna Holhut
31	**CANARY BLOMSTROM INSURANCE AGENCY INC.** 868 Springfield St., Feeding Hills, MA 01030 (413) 789-3995; www.canaryblomstrom.com	**7** 11	1	Comm., Personal, Life, Health	Sandra Brodeur
31	**GILMORE AND FARRELL INSURANCE AGENCY** 525 Bernardston Road, Greenfield, MA 01301 (413) 773-3686; www.gilmoreandfarrell.com	**7** 10	1	Property/Casualty, Auto, Home, Business, Workers' Comp	Tim Farrell Robert Gilmore
31	**WILCOX INSURANCE AGENCY INC.** 75 Broad St., Westfield, MA 01085 1100 Springfield St., Feeding Hills, MA 01030 (413) 562-9601; www.wilcoxagency.com	**7** 9	2	Auto, Home, Business, Life	Robert Wilcox
35	**AMERICAN BENEFITS GROUP** 320 Riverside Dr., Florence, MA 01062 (413) 584-9923; www.amben.com	**5** 30	1	Emp. Benefits and Benefits Administration, Life, Health and Welfare	Robert Cummings
35	**CHI INSURANCE AGENCY INC.** 416 Main St., Holyoke, MA 01040; (413) 536-2685 17 College St., South Hadley, MA 01075; (413) 536-0751 www.chiagency.com	**5** 12	2	Auto; Commercial Auto; Home; Renters; General/ Professional Liability; Workers' Comp	Rosa Rodriguez
35	**HABERMAN INSURANCE GROUP INC.** 95F Ashley Ave., West Springfield, MA 01089 (413) 781-7000; www.habermaninsurance.com	**5** 25	1	Comm., Personal, Employee Benefits, Bonds, Long-term Care	Edward Adamczykt
35	**G.W. MORISI INSURANCE AGENCY INC.** 175 Dwight Road, Suite 309, Longmeadow, MA 01106 (413) 781-5101; www.gwmorisi.com	**5** 6	1	Auto, Home, Business, Emp. Benefits, Life	Peter Gatti
35	**SINCLAIR INSURANCE GROUP** One Monarch Place, Suite 710, Springfield, MA 01144 (413) 306-6092; www.srfm.com	**5** 1	1	Risk-management Consultant/Broker	Sal D'Amato
40	**CARELLAS INSURANCE AGENCY INC.** 207 Park Ave., West Springfield, MA 01089 (413) 781-6090; www.carellasinsurance.com	**4** 6	1	Comm., Personal, Life, Business	William Carellas
40	**T.P. DALEY INSURANCE AGENCY INC.** 1381 Westfield St., West Springfield, MA 01089 (413) 788-0971; www.tpdaleyinsurance.com	**4** 8	1	Auto, Home, Comm., Personal, Bond	James Daley
40	**OSTBERG AND ASSOCIATES FINANCIAL SERVICES AND INSURANCE** 351 Pleasant St., Suite D, Northampton, MA 01060 (413) 586-6725; www.ostbergassociates.com	**4** 10	1	Financial Planning, Life, Disability, Group Retirement Plans	Robert Ostberg
40	**J. RAYMOND LUSSIER INSURANCE AGENCY INC.** 181 Park Ave., Suite 8, West Springfield, MA 01089 (413) 737-5359; www.lussierinsurance.com	**4** 6	1	Comm., Personal, Life	Mike Lussier Mark Lussier
40	**RAMON FINANCIAL SERVICES, LLC** 217 Greenfield Road, South Deerfield, MA 01373 (413) 665-3932; www.ramonfinancial.com	**4** 4	1	Emp. Benefits, Disability, Buy-Sell Funding, Non-qualified Deferred Compensation Plans, Long-term Care	Michael Ramon
40	**SCATOLINI INSURANCE AGENCY INC.** 8501-A Post Office Park, Wilbraham, MA 01095 (413) 596-2593; www.scatolini-insurance.com	**4** 4	1	Comm., Personal, Life	William Scatolini
40	**SUMNER & TONER INSURANCE AGENCY INC.** 813 Williams St., Longmeadow, MA 01106 (413) 567-6161; www.sumnertoner.com	**4** 10	2	Comm., Personal, Life, Long-term Care	William Toner Jr. Warren "Bud" Sumner IV
47	**BFP ASSOCIATES INC.** 110 Elm St., West Springfield, MA 01089 (413) 739-2352; www.bfpassociates.com	**3** 9	1	Emp. Benefits, Life, Disability, Long-term Care	Steven Bradway
47	**JUBINVILLE INSURANCE AGENCY INC.** 39 Lamb St., South Hadley, MA 01075 (413) 538-8293; www.jubinville.com	**3** 14	1	Commercial, Personal, Life, All Lines	Cary Jubinville David Jubinville
49	**ERNST FINANCIAL GROUP** 180 Denslow Road, East Longmeadow, MA 01028 (413) 525-5511; www.ernstfinancial.com	**2** 4	1	Life, Long-term Care, Disability, Emp. Benefits	John Ernst
49	**JOHN M. GLOVER AGENCY** 4 Open Square Way, Suite 213, Holyoke, MA 01040 (413) 534-1500; www.johnmglover.com	**2** 15	1	Property/Casualty, Auto, Home, Business, Life, Health, Workers' Comp	Kyle Sullivan John Sullivan
49	**WHALEN INSURANCE AGENCY** 71 King St., Northampton, MA 01060 (413) 586-1000; www.whaleninsurance.com	**2** 10	1	Comm., Personal	Peter Whalen
52	**DELISO FINANCIAL & INSURANCE SERVICES** 540 Meadow St. Ext., Suite 108, Agawam, MA 01001 (413) 785-1100; www.delisofinancialservices.com	**1** 4	1	Life, Annuities, Disability, Long-term Care, Investment Advisory	Jean Deliso
52	**LAPORTE, SHEA AND BORYS INSURANCE AGENCY INC.** 71 Church St., Chicopee, MA 01020 (413) 598-8304; www.lsbinsurance.com	**1** 5	1	Homeowners, Auto, Umbrella, Business, Life	Paul Shea